

Allendale Country Club
Board of Directors Meeting
August 26, 2020

The meeting was called to order by President Eric Farias at 4:58 p.m. It was determined that a quorum is in place. The minutes for the previous meeting were accepted.

A financial update included the profit and loss report showing net operating income in July was \$35,000. July income versus the previous year was increased by \$91,000 and expenses were increased by \$37,000. The fiscal year to date operating net income increased by \$119,000, income compared to the previous year increased by \$9,000 and expenses increased by \$61,000. Also, the aging report showed an decrease of \$31,000 versus last year and 100% of bills are currently paid.

Club house expenses are almost offset by income from the beverage cart. The Dartmouth Board of Health will be inspecting the kitchen and food preparation facility this week. A permit for food services operations is expected to be received shortly. It is hoped that a new chef will be introduced to the Board as early as next week. The wiring and pump on the well need to be replaced and parts have been ordered. Improvements on the ladies' tees on holes 12 and 18 are planned. A fountain has been installed on the sixth hole water hazard and another one will soon be operating on the twelfth hole. Plans for improving the back wall of the clubhouse are under way as well.

Total club membership stands at 285 members. Advertising aimed at prospective members continues to be aired on three radio stations.

Several letters and emails sent to the president were shared with the Board. One member thanked various club members for their efforts made toward improving the course grounds. She also objected to music being played on the course both by individuals as well as emanating from the clubhouse. Another letter was from a member requesting that his dues for this year (which have been paid in full) be applied toward next year's dues since he is unable to play since June due to medical issues. A motion was made to deny this request as written and to offer a pro-rated amount including a \$500 credit for 2021 dues. The motion passed. Another letter was from a member asking for a refund on 2020 dues paid in full since he has been living in Florida and has not returned to this area for the current golf season. A motion was made to deny this request and it passed. Another letter asked for a review by the Board regarding the policy of a 10% finance charge assessed to him for late payment of dues. The Board discussed the policy and that discussion was followed by a motion stating that the policy should remain in place. The motion passed.

The vice-president reviewed the Fore Up computer system which is currently in place. He discussed in great detail the issues of tee times, pro shop sales, and answered all questions about the system operation.

The president reported that specific staff members have been "tip-certified" and are authorized to serve beverages and food.

The recently-completed "survey monkey" resulted in 152 responses to questions regarding the club operation. The majority of comments were positive. Questions raised including the subjects of tee time reservations and a recommendation for rangers on the course. The president plans to respond to the general comments made by responders in an upcoming letter.

The issues about the opening of the pro shop in the future were raised in the hope that this would general increased sales which would benefit the club. A date for reopening has not yet been determined.

The date of the next board meeting was scheduled for Wednesday September 30th at 5:00 p.m.

The meeting was adjourned at 6:59 p.m.